



American Sign Museum

## Seeking Director of Development - *reposting*

**Organization** Few organizations can be more exciting and ready for a development pro to join its passionate team than the **American Sign Museum!** Consider the following . . .

- Successfully completed a \$5.5MM capital campaign in the first Quarter 2024
- Recognized by *USA Today* as the country's #5 pop culture museum.
- Doubling its Camp Washington footprint to 40,000 sf offering more exhibits, programming.
- One year to plan for an illuminating 25<sup>th</sup> anniversary celebration.
- Arrival of its new Director respected for drive and entrepreneurial successes.
- Opportunity to capture this energy and momentum to grow charitable support and members.
- Fun environment, atmosphere, and people – check us out - [www.americansignmuseum.org](http://www.americansignmuseum.org)

**Core values** Collaborative, engaging, reliable, adaptive, and creative guide the management team and staff of the American Sign Museum.

**Responsibilities** The Director of Development, reporting to and collaborating with the new Museum Director, will be responsible for reimagining an assertive annual fund, develop a major gifts effort to build upon the campaign success, oversee a strong membership team, and in tandem with all staff and departments, grow the reputation and visibility of the Museum.

**Expectations** The successful candidate will bring quantifiable experience with hands-on major gifts; project management experiences; excellent writing and oral communication skills; exemplary interpersonal skills; and genuine interest in the museum's preservation and educational mission.

**Qualifications** Baccalaureate degree or equivalent. Confidence level based on successful and progressive fundraising roles. Collaborative and entrepreneurial spirit. CRM software proficiency. Understanding of the complementary roles of nonprofit membership and fundraising. Diplomatic and experienced in engaging volunteer board leaders in growing and sustaining genuine relationships with the Museum.

**Benefits** Within a serious but laid-back environment, the Museum offers a competitive benefits package including health, dental, and vision insurance, employer contributions to HSA, 15 days PTO, six paid holidays, and free parking. Salary commensurate with proven experience.

**Apply now** Position is open and will be filled as soon as possible so don't wait. Send your personal letter describing why you are the right person for this senior leadership role; resume requested. Email [jody@theyunkergroup.com](mailto:jody@theyunkergroup.com)

*The American Sign Museum is an equal opportunity employer committed to a diverse, inclusive, and equitable environment where all board leaders, staff, volunteers, and visitors feel respected and valued regardless of gender, age, race, ethnicity, national origin, sexual orientation or identity, disability, or education.*

14 May 2024

*Helping Others Make A Difference®*

**The Yunker Group, Inc.**

[www.theyunkergroup.com](http://www.theyunkergroup.com)